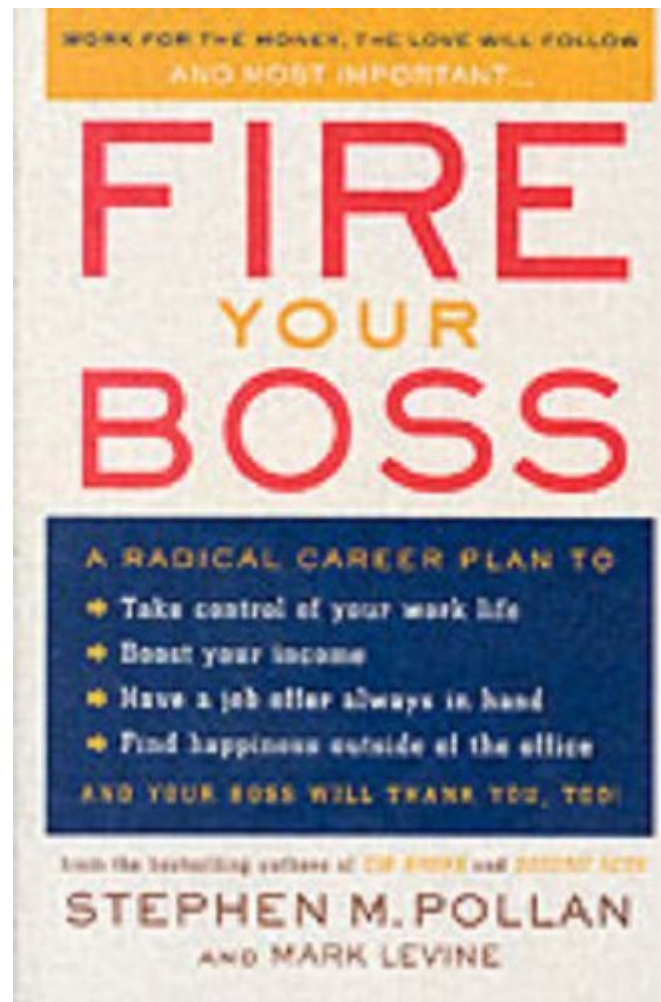


The book was found

# Fire Your Boss



## Synopsis

Fire Your Boss And Hire Yourself. Impossible? Not according to nationally bestselling author Stephen M. Pollan. As he says in this new and empowering book, "You don't have to accept your current work situation. You can be in control of your job and your stream of income, so you're never again subject to the whims, prejudices, moods, or circumstances of your so-called boss." In today's difficult work environment, gone are the days of finding satisfaction through your job, gone is the time when your job was secure, and gone are the days when your employer cared about you. This new environment requires new rules, and Pollan has provided surprisingly fresh and intriguing methods for finding "success" on the job. Pollan's bold and unique message begins with the idea that you must "fire your boss." By this he means you can no longer rely on your manager or your company for economic security. Instead, you must put yourself in charge of your working life. In this thought-provoking and counterintuitive career guide, Pollan presents a seven-step program and a series of exercises that give you the confidence, power, and will to achieve the life of your dreams. Once you have changed your mind-set and learned the new rules of the game, you can start the process of moving to a richer, more enriching, and more enjoyable life. And the best part about it? Your boss will love you for it.

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## Customer Reviews

Fire Your Boss isn't really about getting rid of your boss. It's about taking proactive steps to avoid being in a one-down position. You'll like Fire Your Boss if you buy into the authors' value system. Pollan and Levine don't mince words. Work, they say, is about money. Given a choice of two job offers, choose whichever gives you the most money, time or both. Don't expect satisfaction and fulfillment from work. For many people, this advice will make sense. However, some people work in truly toxic environments and they'll become ill -- mentally and/or physically -- if they stay. Some companies (such as SAS in North Carolina) offer quality of life that makes sense for many employees. And some people manage to have truly wonderful jobs. Once on the job, say the authors, success comes from pleasing your boss. Never mind the company: it's all about keeping your boss on your side because she's the only person who can help you. In general, this advice is excellent; however, company culture can influence your boss's power, your ability to transfer within the firm and/or your ability to avoid being fired. I stay away from absolutes -- so "Nobody hires a stranger" should be translated, "People like to hire their friends." The best section of the book covers networking: these days, you make friends, not contacts. So your long-term strategy will involve joining groups and socializing with people who can help you. And, as with all career books, you have to do some reality checks. When you get a competing offer from an outside firm, say the authors, pay attention to a counter-offer from your own firm. However, some experts say that sixty to eighty percent of employees who accept those counteroffers are gone in six months.

There are many self-help career guides that extol us to find a job within our passion. Their logic is that if we love our work, then the money will follow. However, "Fire Your Boss" takes a different tack. Stephen M. Pollan and Mark Levine instead recommend that we work for the money, and then the love will follow. From that foundation, they craft a career plan that they contend will lead to occupational success and personal well being. This flies in the face of conventional wisdom, but the authors make a compelling case. The "Fire Your Boss" philosophy is based on the assumption that employees are disposable. In the era of downsizing and outsourcing, the scenario of a lifetime job with a single company is history. Therefore, becoming attached to one position, firm, or career path is futile. With this in mind, the authors suggest that we "fire our boss" and give up a set career plan. Once we do that, then we are free of occupational anxiety. We can remain in our job if it provides

the salary and benefits we desire, or leave it for one that does. Indeed, they exhort that we must always be "fishing" for a better job elsewhere. To that end, "Fire Your Boss" pushes us to continually network outside of the job, because in the authors' words, "no one hires a stranger." We should also be fine-tuning our own personal work plan, which is based on what we can offer to a boss. Meeting the boss' needs is key to workplace success, the authors argue. If you make the boss happy and ensure he or she looks good, then your position is almost bulletproof. On the one hand, "Fire Your Boss" crystallized my approach to work. Most of the time I like my job as a IT technician. Computers appeal to the cognitive side of my nature, but I wouldn't consider them my passion.

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